Spirituality, Justice and Ethical Living

### MEDIA KIT 2021



VANGELICAL RIFT Inside the Fight for LGBTQ2 Inclusion

#### **About Us**

Broadview is an independent Canadian magazine featuring award-winning coverage of spirituality, justice and ethical living. Through our compelling stories and engaging images — in print and online — Broadview challenges and inspires readers seeking to live a purpose-filled, values-driven life.

> With roots dating back to 1829, Broadview is North America's oldest continuously published magazine and the second oldest in the English-speaking world. Owned and operated by Observer Publications Inc., Broadview sets its own policies, procedures and editorial programs while retaining an affiliation with The United Church of Canada.

#### Inspired Journalism

Broadview's mission is to inspire and engage our audience progressive Christians and those who share these values — with stories about spirituality, ethical living and social justice, as well as news and perspectives about The United Church of Canada.

In 2020, Broadview contributors won 21 awards from the Canadian Christian Communicators Association, and 16 awards from the Associated Church Press. And Editor Jocelyn Bell received the Editor's Grand Prix Award from the National Magazine Awards Foundation — a first for an editor of a faith-based magazine in Canada! 

#### **Broadview offers targeted placement across multiple platforms**



## Sponsorship and content marketing opportunities

Through the power of storytelling, Broadview has created an engaged community of active readers in print, digital and on social media. We can help you connect your brand to this discerning and targeted audience through Broadview's cross-platform content marketing and unique sponsorship opportunities.

- Sponsored content advertorial
- Co-branded content special editorial feature
- → Homepage ad takeovers
- → Custom e-blasts CASL compliant
- → E-Newsletter sponsorship

We love to tell stories. And we'd love to help you share your story. We can create custom content that delivers your brand to Broadview's audiences across all media platforms. Contact us to discuss sponsorship, custom publishing, events and other cross-platform opportunities.

> Broadview MEDIA KIT 2021

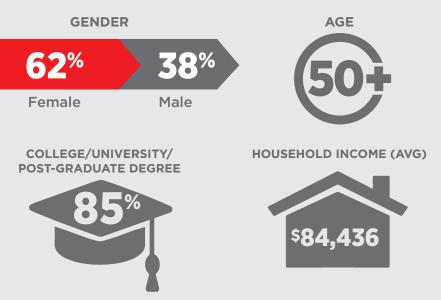
Sources: Google Analytics, 2018 Readership Survey Study, Strategic Content Labs, and CCAB Brand Report, March 2020. Includes duplication across all platforms.

## PRINT

#### Our subscribers love to learn, travel and give back

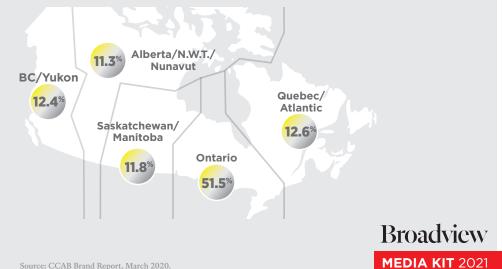
Broadview readers are lifelong learners and doers. They care about their community and the world around them. Guided by their values, they choose to support organizations, brands and services that share their commitment to making the world a better place. Best of all, their willingness to pay for their subscription demonstrates their deep engagement with our content and their commitment to reading every issue of their magazine!

#### **Print Audience Fast Facts**



Sources: 2015 Research Study, Jane Armstrong Research Associates; 2018 Readership Survey Study, Strategic Content Labs.

#### **Print Distribution**



## Broadview



68,907 Readers per issue, 11 issues per year

27,563 **Total average** circulation per issue

27,349 **Total PAID** subscriptions

Source: CCAB Brand Report, March 2020. 2018 Readership Survey Study, Strategic Content Labs.

Source: CCAB Brand Report, March 2020.

# DIGITAL

#### A growing audience

Combine Broadview print advertising with our digital channels to generate awareness, boost brand favourability, increase purchase intent and drive sales.

569,620+ page views annually

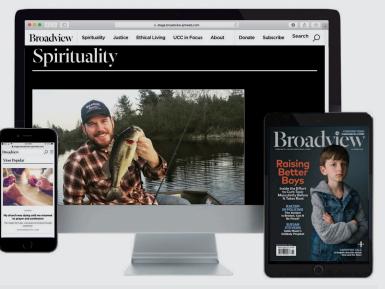
497,900+ unique visitors annually

2:50 minutes average time spent on site

14,100+ social media followers & fans

9,900+ newsletter recipients Source: Google Analytics and MailChimp





#### **Digital audience fast facts**

 GENDER
 AGE

 28.7%
 71.3%

 Female
 5%

 18-24
 25-54

13%

Mobile

O Tablet

Desktop

40<sup>9</sup>

WHERE THEY LIVE

HOW THEY READ CONTENT

HOW THEY FIND SITE

29%

Directly Social

Referral

Broadview

MEDIA KIT 2021

 $\cap$ 

Organic search

36

6%



**INTERESTS INCLUDE** 

- → Cooking Enthusiasts
   → Art and Theatre
   → Book Lovers
   → Avid News Readers
- → Green Living Enthusiasts → Value Shoppers

Source: Google Analytics, April 2019 to March 2020.

## **AUDIENCE BEHAVIOURS**



Broadview readers strongly agreed with the following statements:

- → It is important to continue learning new things throughout your life 93%
- → I think we should strive for equality for all, including gender, race and religion 89%
- → I regularly make financial donations to causes that are important to me 74%
- → I am very concerned about the effects of pollution on our planet 71%
- → I find exposure to different cultures personally rewarding 61%
- $\rightarrow$  My faith is really important to me 61%

Source: 2018 Readership Survey Study, Strategic Content Labs.

#### They are generous donors:



TOTAL ANNUAL CHARITABLE HOUSEHOLD GIVING

46% give \$1,000+ annually 37% give \$5,000+ annually They seek out new ideas and experiences:

- Read for pleasure 95%
- $\rightarrow$  Read for education 81%
- $\rightarrow$  Take continuing education courses 40%
- → Watch films/documentaries 80%
- Entertain friends/family 76%
- $\rightarrow$  Travel for pleasure 73%
- → Appreciate good food/wine 74%
- $\rightarrow$  Enjoy gardening 63%

Source: 2015 Research Study, Jane Armstrong Research Associates.



They're loyal subscribers: 91% said they were "very likely" to renew their paid subscription.



Source: 2018 Readership Survey Study, Strategic Content Labs.

Source: 2015 Research Study, Jane Armstrong Research Associates.

## **PRINT** Editorial Calendar

ISSUE	MAIL DATE	SPACE CLOSING	MATERIALS DUE
January/February '21	26-NOV	21-OCT	28-OCT
March	28-JAN	9-DEC	16-DEC
April/May	25-FEB	20-JAN	27-JAN
June	29-APRIL	17-MARCH	24-MARCH
July/August	28-MAY	21-APRIL	28-APRIL
September	29-JULY	16-JUNE	23-JUNE
October/November	30-AUG	21-JULY	28-JULY
December	28-OCT	22-SEPT	29-SEPT
January/February '22	26-NOV	20-OCT	27-OCT

## **PRINT** Advertising Rates

#### **Display Advertising**

4-colour, net, per insertion

AD UNIT	1X - 4X	5X-9X	10X
Full page	3,500	3,000	2,500
1/2 page horizontal	1,925	1,650	1,375
1/3 page vertical, horizontal, square	1,747	1,498	1,248
1/6 page vertical	700	600	500

#### **PREMIUM POSITIONING**

Outside Back Cover add 25% Add 20% for Inside Front and Inside Back Covers Insert rates upon request (sample required) Special creative units (gatefold covers, etc.) rates upon request

#### **Special Advertising Sections**

#### **UNITED CHURCH IN FOCUS**

Target your marketing message by advertising in this key editorial section dedicated in every issue to United Church news and perspectives.

AD UNIT	1X - 4X	5X-9X	10X
Full page	3,500	3,000	2,500
1/2 page horizontal	1,925	1,650	1,375
1/3 page vertical,			
horizontal, square	1,747	1,498	1,248
1/6 page vertical	700	600	500

#### **CLASSIFIED ADVERTISING: PRINT & DIGITAL**

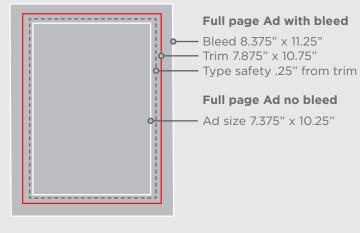
Whether you have a job to post, are looking for employment, have a service to offer or an event to promote, our Classified advertisements are an affordable way to reach a large audience.

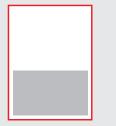
Visit our Classifieds page at Broadview.org/Classifieds or contact:

Sharon Doran Classifieds Manager classifieds@broadview.org 416.960.8500 or 1.800.936.4566, ext. 230

## **PRINT** Specifications

#### **Broadview**



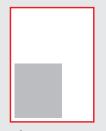




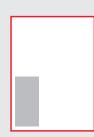
1/3 page vertical

2.125" x 9.66"

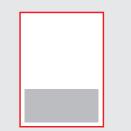
1/2 page horizontal 6.875" x 4.75"



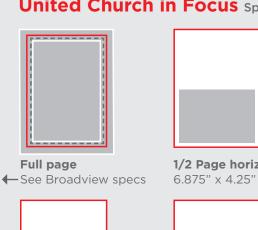
1/3 page square 4.5" x 4.75"



1/6 page vertical 2.125" x 4.75"

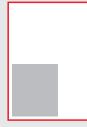


1/3 page horizontal 6.875" x 3.25"





1/3 page vertical 2.125" x 8.65"





1/6 page vertical 2.125" x 4.25"

#### 1/3 page horizontal 6.875" x 3.16"

1/3 page square 4.5" x 4.75"

#### **Print Production Specifications**

File format PDF/X-1a Colour CMYK Images 300dpi Safetv from trim 1/4" **Bleed** 1/4" minimum on all sides Crop marks Offset 18pts away from trims. Should not be in bleed area. **Magazine trim size** 7.875" (W) x 10.75" (H) **Binding** Perfect Bound Printing process Web Offset

#### **Material delivery**

All ads must be emailed to Laurie Myles at I.myles@broadview.org

Production guestions or problems?

Contact Laurie Myles at 416.574.7509 or I.myles@broadview.org



#### United Church in Focus Special Editorial Section in Broadview

## **DIGITAL** Advertising Rates

We know digital marketing can be time consuming, complex and difficult to manage, especially if you are trying to do it on your own. Whether you are a small business or have a marketing team, we can help. We deliver solutions tailored to your needs.

Contact Laurie Myles at 416.574.7509 or l.myles@broadview.org



#### Website Ad Units

AD	SIZE (W x H pixels)	Rate/month
Leaderboard Banner Desktop	728 x 90	\$300
Leaderboard Banner Mobile	320 x 50	\$300
Mid-page Billboard	970 x 250	\$ <b>400</b>
Double Big Box	300 x 600	\$800
Big Box / Tile	300 x 250	<sup>\$</sup> 600

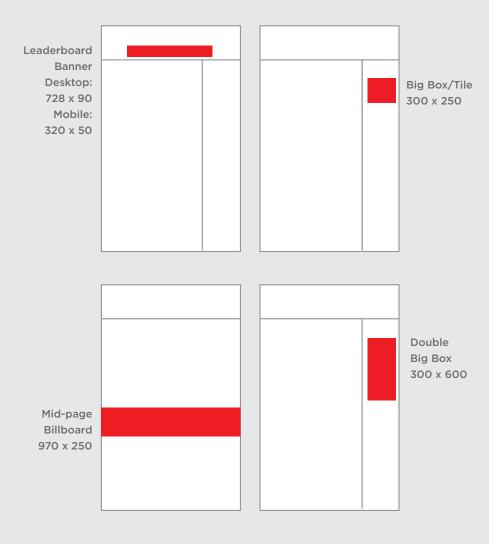
#### **Newsletter Ad Units**

AD	SIZE (W x H pixels)	Rate/month
Leaderboard Banner	728 x 90	\$600
Mid-page Billboard	970 x 250	<sup>\$</sup> 600

#### **Material delivery**

All ads must be emailed to Laurie Myles at l.myles@broadview.org Production questions or problems?

Contact Laurie Myles at 416.574.7509 or l.myles@broadview.org



#### **Terms and Conditions**

**Right of Refusal** Publisher reserves the right to refuse any advertisement.

#### **Ad Positioning**

Unless the advertiser has a contract guaranteeing premium positioning for a cover position, the Publisher reserves the right to determine ad placement within the magazine.

#### **Credit and Payment Terms**

New advertisers must remit payment with order or furnish satisfactory credit references, subject to Publisher's discretion. Net 30 days on approved credit. Make cheques payable to: Observer Publications Inc. Note: HST exempt.

#### **Agency Commission**

All rates are net of commission. 15% of gross billing allowed to recognized advertising agencies on space, colour and position and website advertising.

#### **Short Rates and Rebates**

Advertisers will be short-rated if, within a 12-month period, they do not use the amount of space upon which their billings have been based. Advertisers will be rebated, if, within a 12-month period they have used sufficient space to warrant a deeper discount.

#### Contact us to learn more!

Laurie Myles I.myles@broadview.org 416.574.7509

